
Strong Performance, Strategy for Growth

Marsden Maritime Holdings
Annual Shareholder Meeting

5th November 2020

Welcome

Murray Jagger – Chairman

Meeting Agenda

1. Financial Overview
2. Strategic Roadmap
3. Purpose, Vision and Values
4. Ecosystems Enabling Growth
5. ESG
6. Governance
7. Outlook
8. Update on Strategic Projects
9. Financial Detail
10. Voting Resolutions
11. General Business

Murray Jagger – Chairman

**Business Performance
& Strategic Framework**

Financial Overview

Marsden Maritime Holdings had a successful financial year, the continued expansion of MMH's non-port related activities has resulted in an increased trading surplus for the year ended 30 June 2020.

The Company continues to invest significantly in developments that will support the growth of Northport and help transform the Northland economy, while generating sustained long-term returns.

Financial Highlights

Total Revenue

15.1M

▲ 2.2% from \$14.8 million FY18/19.

Trading Surplus

9.7M

▲ 4.6% from \$9.3 million FY18/19.

Full Year Dividend

16.00c per share

▬ to FY18/19.

Final Dividend 9.25c per share
Interim Dividend 6.75c per share

Net Profit After Tax (NPAT)

6.7M

▼ 31% from \$9.7 million FY18/19.

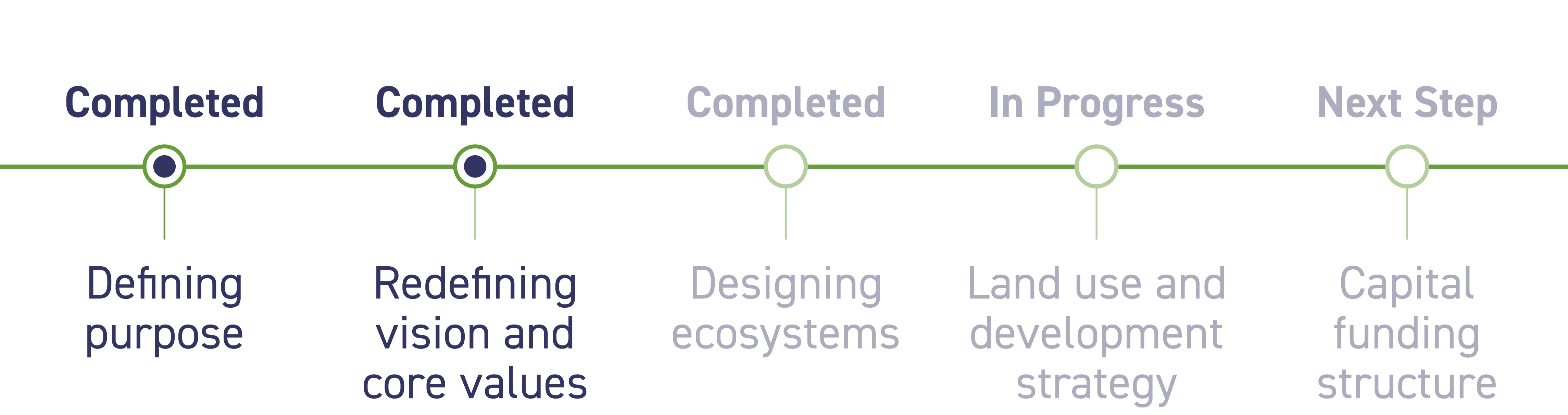
*The valuation took into consideration the level of uncertainty that existed due to COVID-19.

Impact of Covid-19

Strategic Roadmap



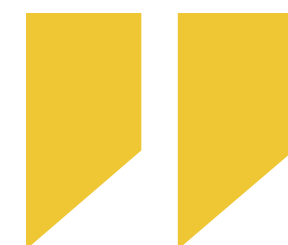
Purpose, Vision & Core Values



Purpose



A company cannot achieve long-term profits without embracing purpose and considering the needs of a broad range of stakeholders. Ultimately, purpose is the engine of long-term profitability.



Larry Fink, Blackrock Investment

Purpose

Transforming
Northland's economy.



Vision

We will enable Northport's growth and actively invest in business ecosystems to transform Northland's economy.



Core Values



All about people

We care about our people and customers.



Community at our heart

We take responsibility to do the right thing for Northland and its people.



Driven by success

We're accountable for delivering great results every day.



Excited every day

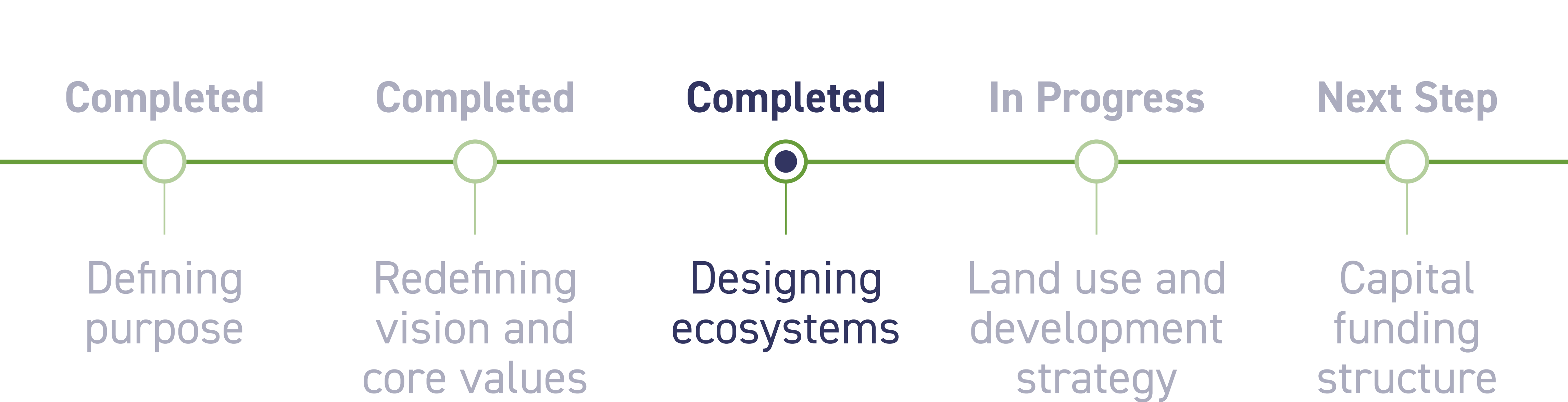
We're passionate about what we can achieve today and in the future.



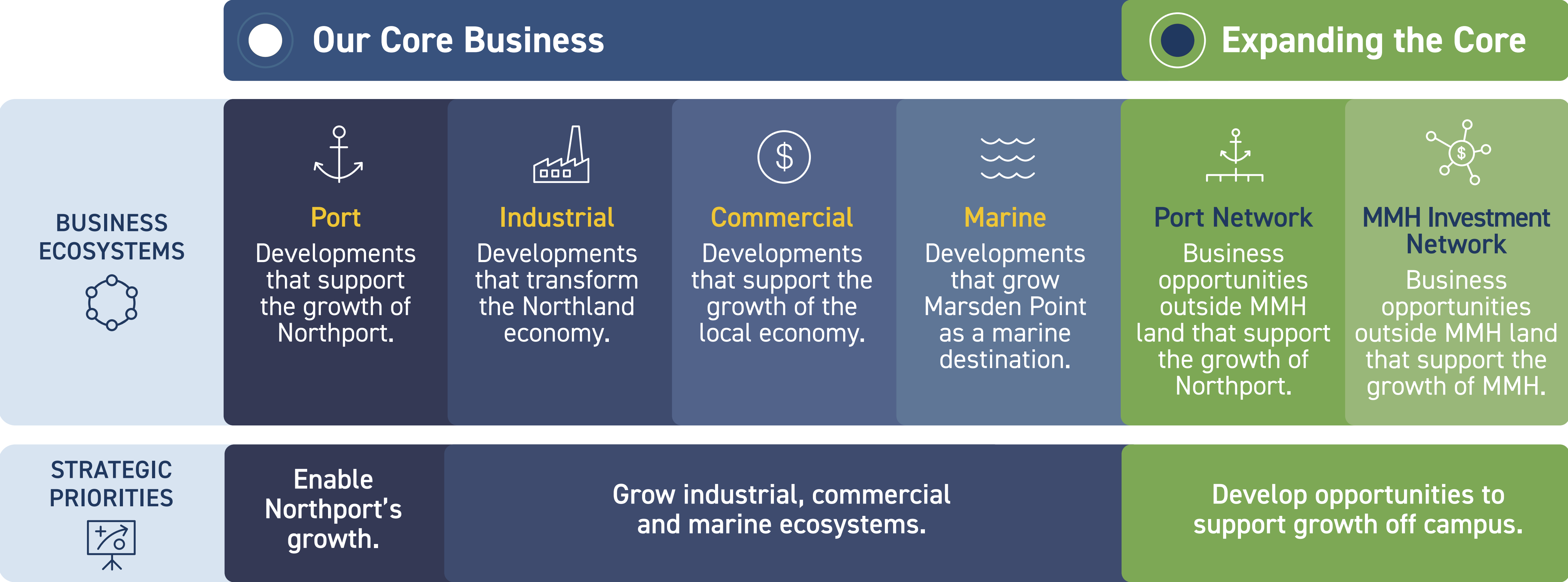
Be Brave

We challenge ourselves to solve problems and create new ideas.

Designing Ecosystems



Ecosystems Enabling Growth



Property Holdings



Northport

'The Rising Tide Lifts All Ships'

Northport has a greater role to play in the development of resilient upper North Island supply chain alternatives. It has a vision for growth which takes advantage of significant development opportunities and available land holdings.



Environmental, Social & Governance (ESG)

New ESG framework, adopted June 2020.



Implementation of this framework will enable the Company to realise, in every aspect of its operations, its expectations around environmental sustainability, social license and excellence in governance.



Murray Jagger, Chairman

Governance Update

Outlook

Northland has the space, the people and the cost-base to deliver real competitive advantage, and to help trigger decisions to shift commercial and industrial operations to the region.

While the national and international economic outlook remains challenging, the Company has remained resilient and will continue to seek opportunities that serve its long-term ambitions.

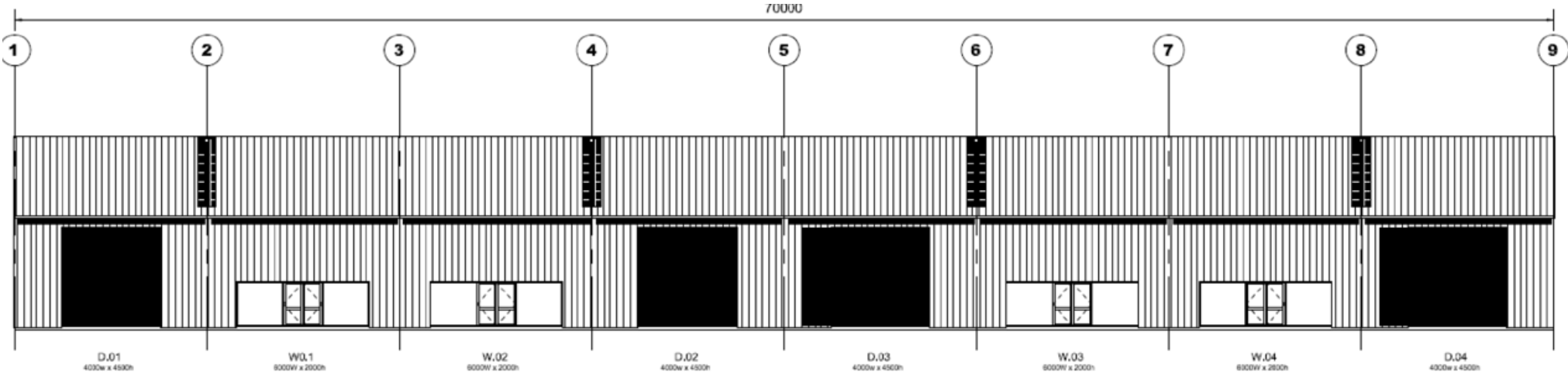
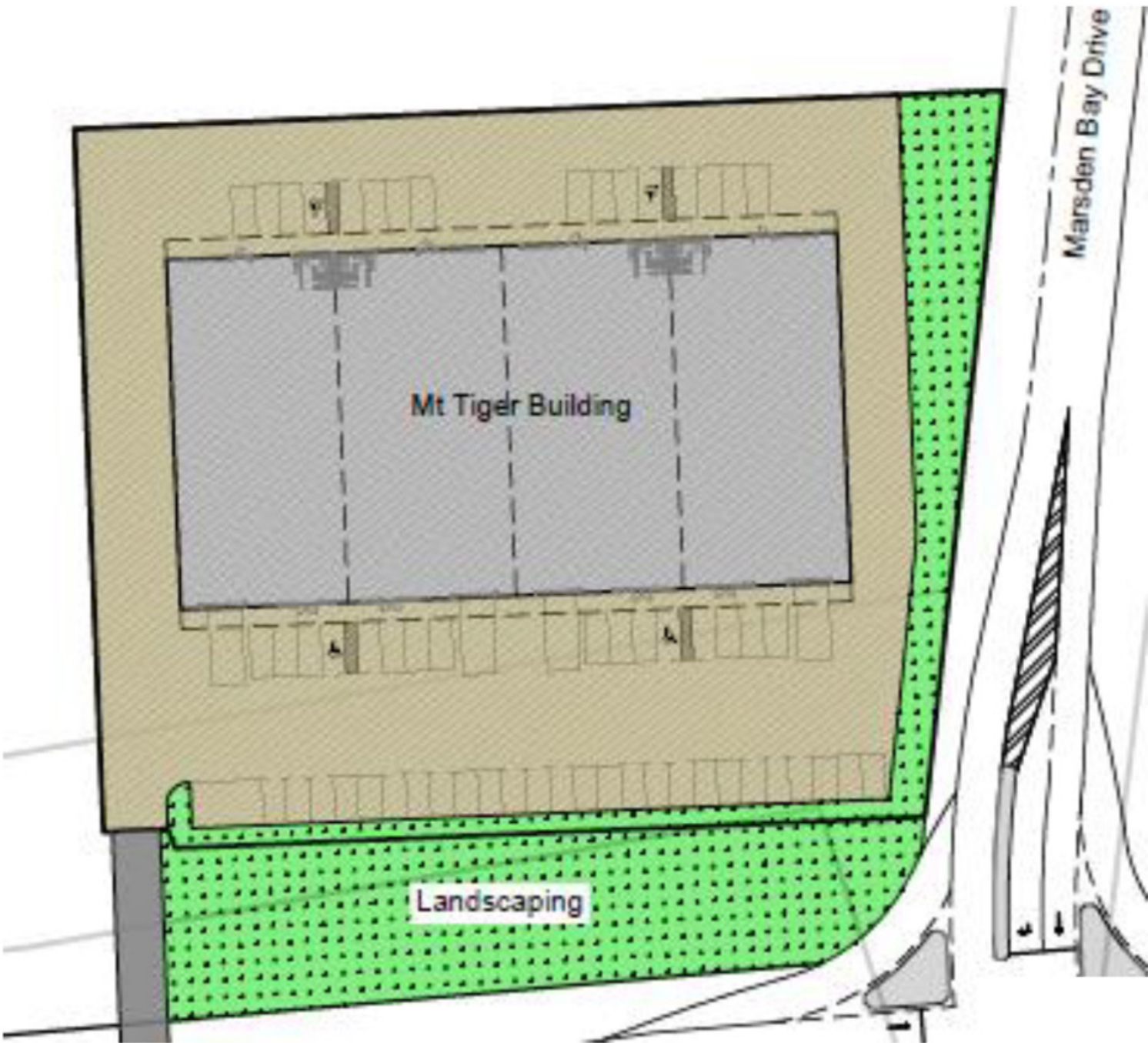
Felix Richter – Chief Executive

Strategic Projects Update & Financial Detail

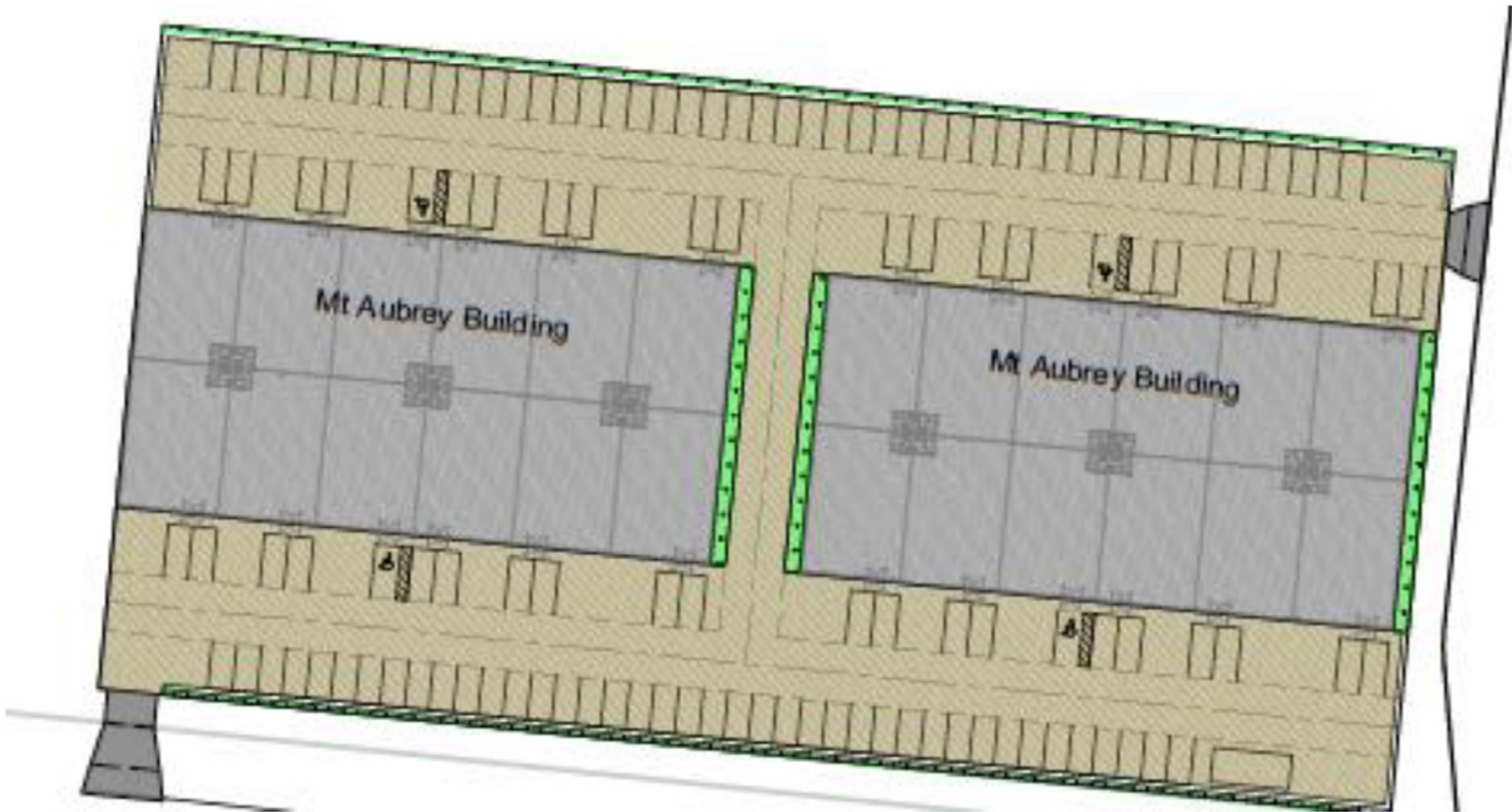
Strategic Projects Update | Four Square Supermarket



Strategic Projects Update | Commercial Units



Strategic Projects Update | Commercial Units



SKETCH

Strategic Projects Update | Hardstand extension



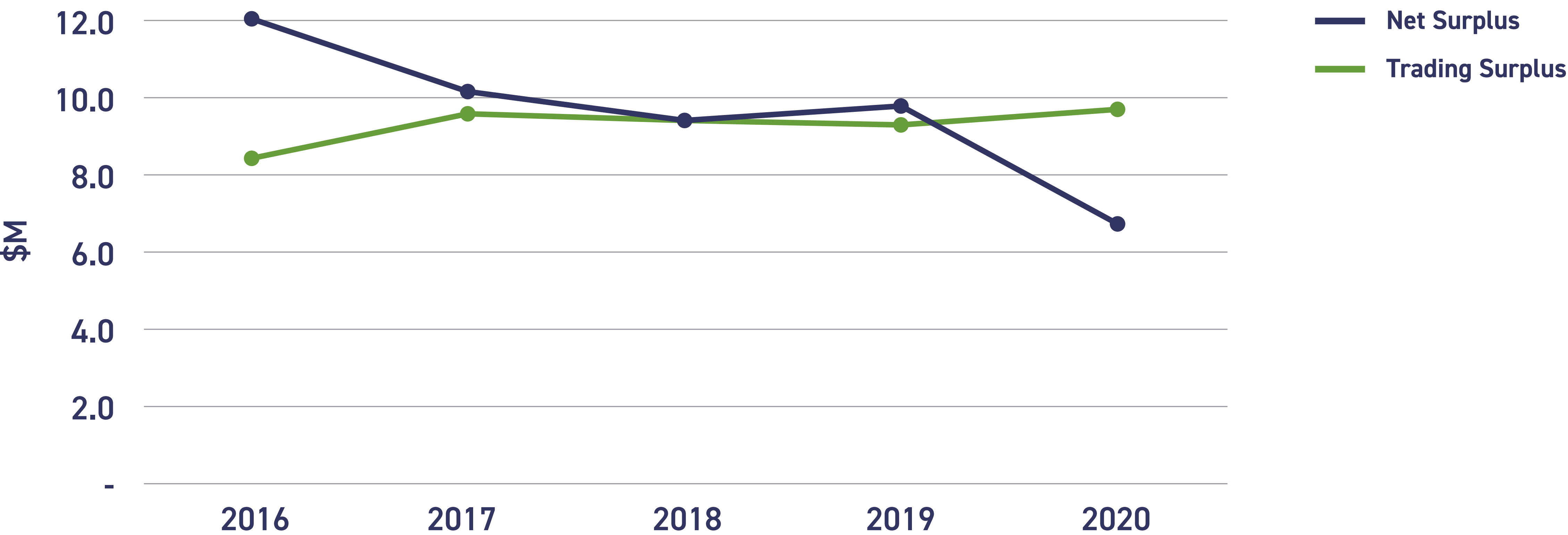
Strategic Projects Update | Marina Extension



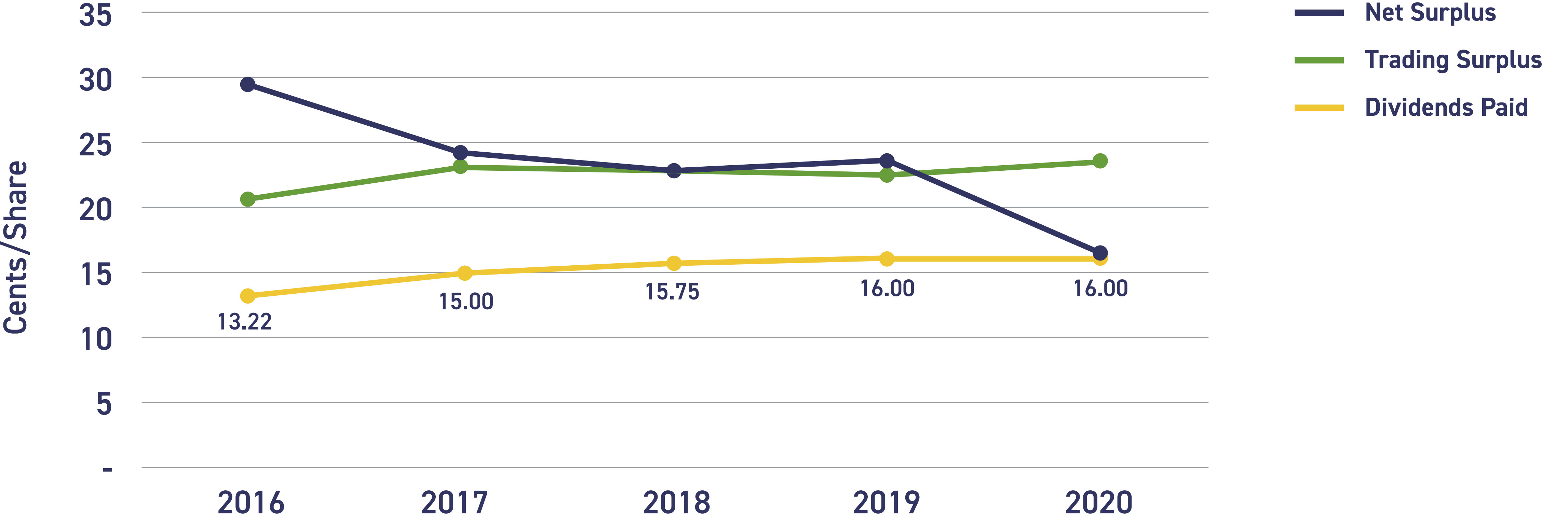
Strategic Projects Update | Large Smart Shelter



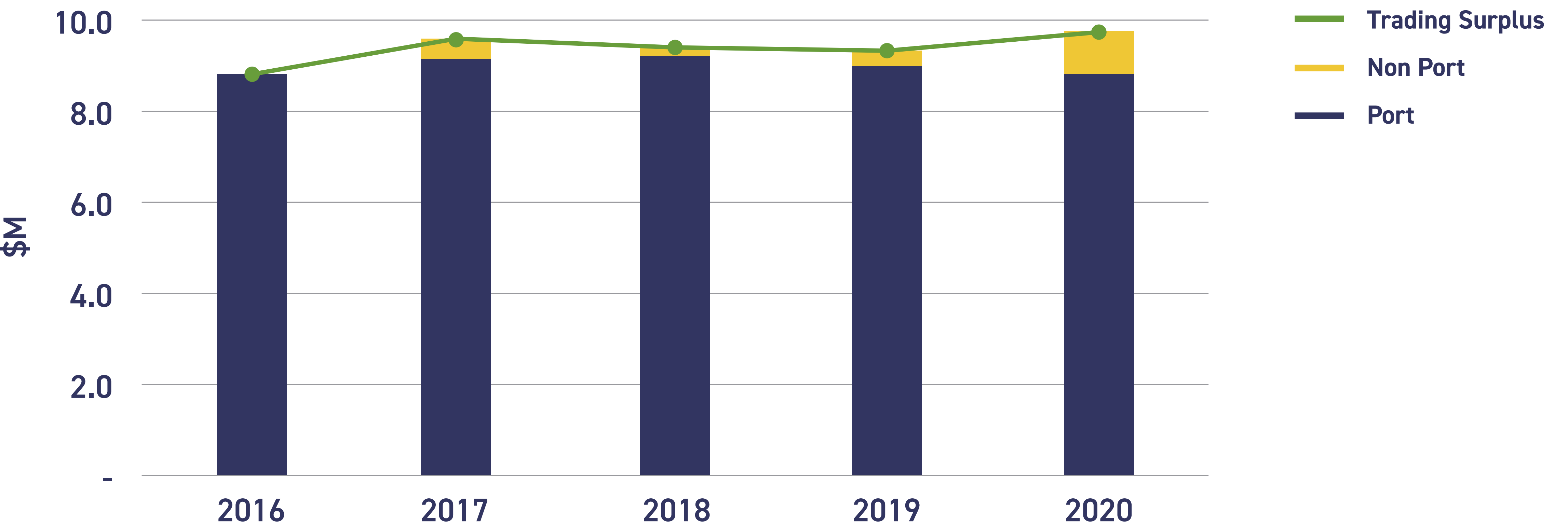
Financial Detail | Trading Surplus v Net Surplus



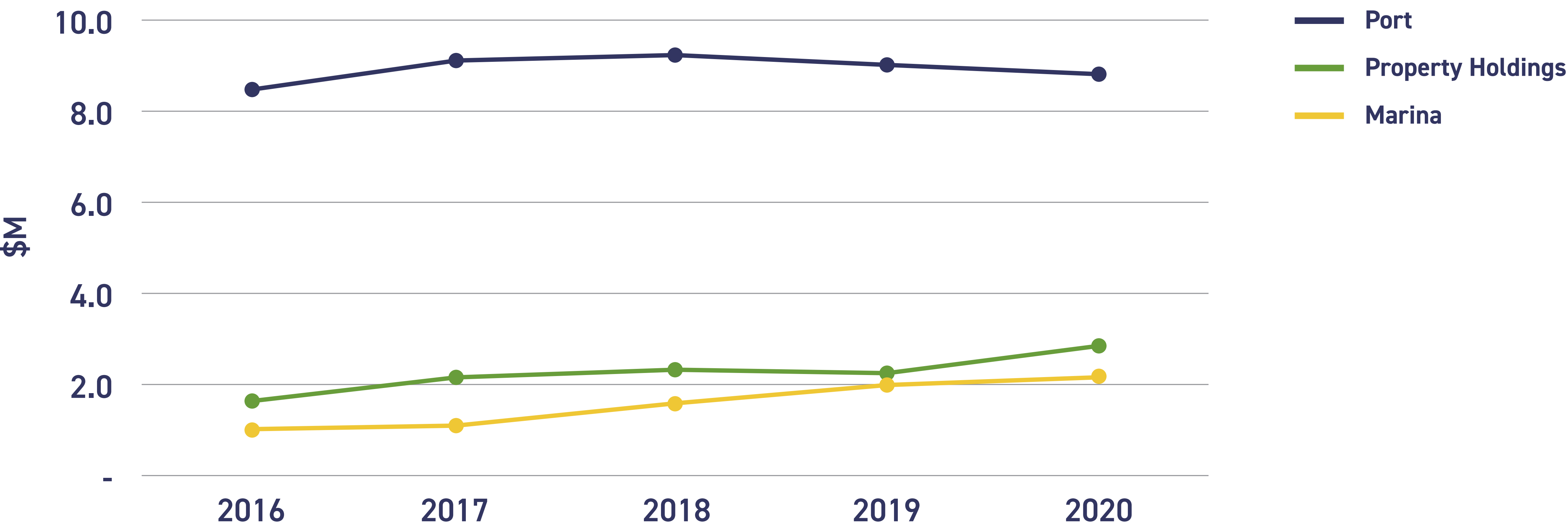
Financial Detail | Financial Performance Relative to Dividend Distributions



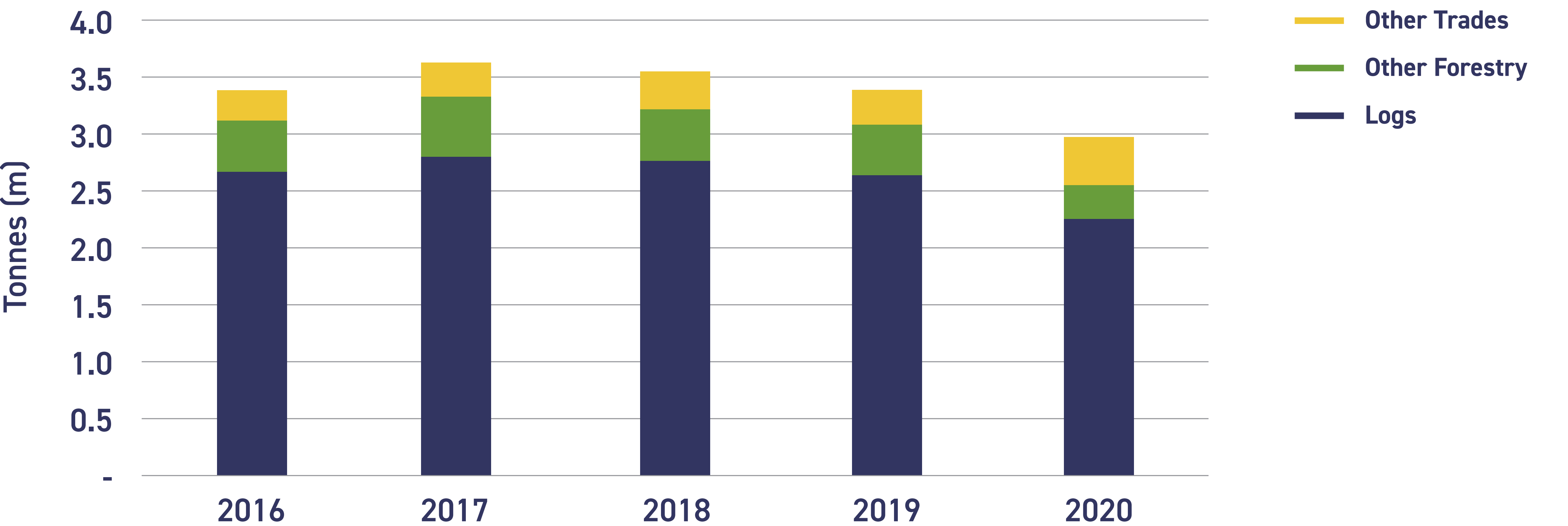
Financial Detail | Trading Surplus



Financial Detail | Revenue by Operating Segment



Financial Detail | Northport Ltd - Cargo Volumes



Voting Resolutions

Murray Jagger – Chairman

Resolution 1

As an Ordinary Resolution:
**That Mr Mark Bogle be re-elected
as a Director of the Company.**

Resolution 2

As an Ordinary Resolution:

**That Ms Kirsten Andrews be
elected as a Director of the Company.**

General Business

Q&A

Meeting Close

Thank you

